

AVIATION

The Oldest American Aeronautical Magazine

OCTOBER 13, 1928

Issued Weekly

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VOLUME
XXV

Special Features

The Cleveland Airport
Aviation Country Clubs
The Control of the Materials

NUMBER
16

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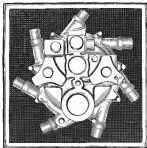


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Vol. XXV

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No. 16

The Worthy Type

THERE is, perhaps, no other industry in the world that has been made possible by such belated aid as came, and by such personal sacrifice, as the aeronautical industry. From the very beginning, the pioneers of the air were considered little less than crazy fools by the rest of the world, and it is only of recent years that they who laughed and ridiculed have come to realize what the these pioneers, suffering and unceasing efforts of these "crazy fools" gave to modern civilization. More than once it seemed as though there was nothing ahead for these pioneers—but to many it was but a waste of time and the throwing away of the best years of their lives. Yet, that great and eternal something made of them, which, for the want of a truly suitable cause must go nameless, inspired them to carry on in what seemed certain to be hopeless defeat of purpose. These pioneering efforts are now history. History that has been forgotten by some, and never even known by others.

The realization of dreams come true will never be felt by all of those "inspired ones" for many of them have passed on to the annals of the Valley—heroes of yesterday who gave these all that aviation might take its rightful place in the industries of the world. To these aviators owes a debt which has never been paid in full. Merely passed on in quest by continuing with the task to which they devoted their lives.

Naturally, there are men in the industry today who were not among the pioneers. They are the newcomers to the field, but many of them also possess that priceless quality—faith in the cause. They believe in the airplane as they believe in nothing else and are working toward the common goal. Of late, a man had his entire family taken away from him by an airplane accident, yet in his hour of almost overwhelming grief he was able to make his efforts to make the air safe for others. To that end he is now working. Aviation was given birth by that type of man. Aviation is today being developed by that type of man and, God willing, the decisions of aviation will always be in the hands of such men.

War Fliers as Salesmen

IN the past year, airplanes practically have sold themselves. The demand has been for greater than the supply. As a result, there has been no need for manufacturing will formed sales organizations. However, the production of aircraft in the United States is necessary by leaps and bounds, and soon there will be real competition in selling. Taking two products of equal value, the one, which is referred to the public through the most efficient sales system, undoubtedly will show the best results in sales.

There is the problem, though, in establishing a sales organization, of obtaining competent salesmen. The man, who sells airplanes, should have a knowledge of flying as well as salesmanship. During the World War, thousands of fliers were trained, and many of them have gone into sales work. It would seem that these men offer a terrific field upon which, salesman and distributor can be recruited.

Without question, a large number of them could be shown that the sales end of commercial aviation now offers unparalleled opportunities. Although these men would of necessity have to "brush up" on the most recent aerial developments, their war experience in flying would stand them in good stead.

Legal Precedents

THE law is one thing and the interpretation of the law is another. As yet there are no special laws applying to all phases of aircraft operations, and in almost all cases, it is necessary to go to law, which have been decided with a view to aeronautical affairs, and apply them to aerial operations. The judge who tries the case has, therefore, a double duty. He has to try to find out what law applies and then to interpret it. That is a difficult task and as a rule the judge will look up to see if there is any precedent in the case. If there is, the easiest course is to follow the precedent. One law or three cases have been used in a number of ways, a new interpretation, or the application of a law, becomes very difficult, and the precedent set by the original decision points toward the facts of a new law.

Many of the cases, which are being tried now, will set precedents that will last for many years. It is, therefore, highly important that the cases be correctly decided. Unfortunately, many of the cases, such as damage suits for accidents, are being tried not only by the individual who has no aptness to handle broad experience, and also, what is more important, the case is usually tried before a highly prejudiced jury. As a result, damages, which might well be payable to accident operators, have been reduced and precedents have been established which will do permanent injury.

At the present time, a damage suit arising from the operation of aircraft is a matter of national importance and should be so regarded not only by the individual who is being sued, but by the whole aeronautical industry as well. The efforts of the Aeronautical Chamber of Commerce to find competent lawyers to represent parts of the industry who are concerned, with aeronautical matters and who can handle cases with some authority (the less experienced men are certainly efforts aimed to the right direction. There are many cases that should undoubtedly be appealed to the higher courts, which often would be beyond the means of some small local operator. In such cases, it would seem advisable for operators to pool together, and to employ the best possible lawyer in order to be sure that a correct precedent is established.

The Cleveland Airport

*Continued Expansion and Improvement Since the Opening in 1925
Has Made the Field a Splendid Airport Model*

By WALTER E. BURTON

ITS rapid growth, since the opening July 1, 1925, has been an outstanding feature of the Cleveland Municipal Airport. Today, it is considered one of the finest examples of a modern air terminal. It is exerting an increasing influence upon transportation activities as Cleveland, and throughout northern Ohio.

The airport is situated on Rocky River road, about six miles from the Cleveland public square. When it was first opened, the ground area improved for use was approximately 600 x 2000 ft. The average number of plane movements each month was 300, an including short passengers night-seeing flights. Today the improved field space measures 3500 ft. as a side, and the plane movements are totaling 1,500 monthly.

Eight large hangars, each capable of housing upwards of a dozen planes, are included among the airport buildings. Seven more hangars are to be started this year, according to Maj. John Berry, superintendent of the airport. In addition, there is at present a small office building, which also houses a U. S. Weather Bureau station. The construction of a large administration building is planned in the near future.

"We have what we consider the best branch of the weather bureau in existence for forecasting any conditions," Major Berry declared. "It is possible for a pilot, day or night, to obtain, in a matter of tens, accurate



Striking a Ford tri-angulated plane in front of the Ford hangar at the Cleveland airport, former of the Cleveland-Detroit line operated by Stout Air Services, Inc.

reports on weather conditions within a radius of 300 mi. of Cleveland."

The weather station is in charge of W. F. Jaki. Twelve soundings of the upper air currents are taken at periodic intervals throughout the day. Other weather information is collected by direct observation, and by reports from other stations.

Communication facilities at the airport, in addition to

the usual telephone service, include telegraph lines and a radio station. A radio beacon, for the purpose of determining the position of planes in flight, is being installed.

The Cleveland airport also boasts one of the best lighting systems, and one of the most complete drainage systems of any field in its class.

A four-foot brick sewer, 7,600 ft. long, serves miles of 15 in. pipe, and 250,000 ft. of French drain pipe, having a field line from and holes and pools of water during all seasons of the year. The drainage system is being extended constantly.

The students of the flying school are in 300,000,000 candle power floodlight beams flood the area at 4,500 ampere, anti-colored beam, a 10,000,000 candle power beam, a ceiling light of the same power, and 60 boundary lights, each rated at 60 ampere, which outline the field.

Among the airlines now operating from the Cleveland airport are the Stewart, Aircoach Co., the Colonial Western Airways Co., Pittsburgh, Youngstown and Cleveland Air Mail Line, Continental Airways, United Air Lines, two lines of the National Air Transport, Inc., Stout Air Services, Inc., Thompson Aeronautical Corp., Young and Smith Airways, Deagan Airways, Inc., and the Ohio Airways Co. Most of these organizations maintain individual hangars.

In addition, several new companies soon are expected to begin operations, Major Berry said. There is also a hangar of the Ohio National Guard Aero Squadron on the field, where a fleet of military planes is maintained.

The Stout Air Services, Inc., a division of the Ford Motor Co., operates perhaps the largest planes using the field.

The Regular service between Cleveland and Detroit is maintained with Ford three engine planes, carrying them six to 14 passengers. The trip, one way, takes one hour and 40 min. A speed of about 100 m.p.h. is maintained. The present rate for the trip are \$18 one way, and \$35 for the round trip. Westbound planes leave Cleveland at

9 15 A. M. and 4-45 P. M. each day. They arrive at the Ford Airport in Detroit at 10-55 A. M. and 6-25 P. M., respectively. Round-trip planes leave Detroit at the same time the planes leave Cleveland, and arrive at the same hour, but westbound machines land at the other end of the line. Each passenger is permitted to carry 30 lb. of baggage without extra cost, but is charged 20 cents for each pound over this limit. Direct connections with hotels, at both ends of the line are provided by company-operated automobiles.

A daylight cycle tour of Lake Erie, combining air and water travel, also is made. The route is covered by planes of the Stout line from Cleveland to Detroit, from Detroit to Buffalo, by stations of the Detroit and Cleveland Navigation Co., and from Buffalo to Cleveland, by stations of the Cleveland and Buffalo Transit Co. Time for night-seeing in Detroit, and for its all-day visit to Niagara Falls is provided.

Conducts Night-Seeing Trips

In addition to the inter-city service, the Stout Air Services conducts daily night-seeing flights over Cleveland. A 25 mi. air trip over the city is made at Ford three engine machines, such as are used on the Detroit-Cleveland line. The cost of the tour is five dollars a passenger. These flights are made every Wednesday between 1:00 and 4:00 P. M., and after 6:30 P. M. On Sundays, they are made from 10:00 A. M. until dark.

Another company, which offers a long tour at a comparatively low rate, is the Thompson Aeronautical Corp. The "Lime-City" night-seeing tour, featured by the organization, includes air visits to Cleveland, Elgin, and Lorain. The trip is 35 mi. long, and is made at an altitude of about 1,000 ft. Five-passenger, Stinson-Detmer cabin planes, powered with Wright "Wasp" engines, are used. The charge for the tour is but few dollars a passenger. From Cleveland to Lorain, the route follows the shore of Lake Erie, while the return is made inland.

The Thompson Aeronautical Corp. also offers a short "airborne flight," gives aviation instruction, does aerial photography and advertising, and offers complete air travel service to any desired point.

Deagan Airways, Inc., offers a varied service. However, a great special attention is its school for pilots. Its college of aviation offers approximately 60 hr. of classroom instruction at its headquarters in the downtown section of Cleveland. Over 100 hr. of shop practice is given in the modern brick and steel hangar at the Cleveland airport, where there is space for housing from 12 to 14 planes.

Because of the great number of planes at the Cleveland field, the students have an opportunity of studying in detail, practically all makes of planes now in use. Air instruction is given in dual control machines up to,

and including, one hour of solo flying. Each student also plans for himself, and navigates a cross-country trip of 75 mi. without assistance from an instructor. Harold C. Deagan, ex-war pilot, is president and treasurer of the company, and is dean of the flying school. Other faculty members include Frederick L. Smith, flight instructor and engineering officer of the Ohio National Guard Aero Squadron based at the airport; Joseph T. Byers, attorney and a lecturer on aeronautical law; Leon B. Lutz, lecturer on airplane management and commercial transportation; Edward H. Bullock, instructor in practical operations and rigging; Dr. M. Luckack, founder of the Lightning Research Laboratory of the National Lamp



Hangar of Deagan Airways, Inc., Ohio distributor of Fairchild planes and a dealer in Waco planes. The Fairchild planes, manufactured in the Western world recently sold by the Corporation to the U. S. Government.

Works of the General Electric Co. and an internationally known scientist who is an instructor in meteorology, and Sydney S. Booth, registrar.

Other services provided by Deagan Airways, include hangar service for storing planes, all kinds of shop work on planes and engines, airframe painting and air taxi service, contract flying, and counsel on all problems pertaining to aviation. The organization also is Ohio distributor for Fairchild planes, and a dealer for Waco planes.

Flying service the whole year through, in practically any destination, is offered by the Thompson Aeronautical Corp. Trips to New York in three and one-half hours, Chicago in three hours, Detroit in one and one-half hours, and to Florida and California, in correspondingly short times, are scheduled in regular service.

Thompson operated planes include Stinson cabin planes, Laird open cockpit planes and Swallow, Travel Air and Eaglerack planes with Curtiss CV-5 engines. These planes are used both for long flights, and for the short trips over Cleveland and vicinity. The rates for short flights in cabin planes are five dollars per passenger for 15 min. and for open-cockpit planes, three dollars per passenger for 15 min.

(Continued on page 1085)



Two hangars of National Air Transport, Inc., at the Cleveland Municipal Airport

The Control of the Materials

By EDWIN R. DOUGLAS
Consulting Engineer

In several earlier articles, we have considered methods for controlling production by planning the labor. Obviously, there will be no use in advance planning of labor unless it is sure that the material will be at hand when wanted for this labor to work on. One way, not wholly accurate, of attempting to ensure this, is to carry large stocks of everything consistently necessary—a very poor policy for four good reasons. First, a tie-up in an excessive amount of capital, second, a great deal of storage space and shoving must be provided, and an additional amount of insurance labor is required; third, a great deal of the material becomes obsolete before it is used; fourth, it does not accomplish what it sets out to do—material shortages still occur.

There is another bad labor way, based on that exact knowledge which has formed the policy of these articles. It lays down two rules. The first rule is to carry as standard stock only those materials called for in the standard specifications, and a maximum list of others listed necessary to carry these in quantities dependent on the regular requirements and the length of time necessary to get deliveries, and to keep adequate and well checked stores stocks of every such article, showing quantities required, purchased, used, and on hand, with carefully considered instructions showing the points at which stock should be replenished by purchase, or manufacture.

Order Materials Purchased Separately

The second rule is that such other materials, as are from time to time required for special constructions, experimental developments, maintenance, etc., must be specially specified and purchased, but only in such quantities as are required for the work in sight. On receipt, they may be delivered directly to that work, or, if kept temporarily in the store rooms, are held there as a matter of convenience and courtesy, marked for their particular jobs, and neither are received nor are considered as part of standard stock. The value of such systems of material control is today widely recognized and accepted.

The details of such systems will vary with the varying kinds of business. A plant having a standard list of materials, will require a standard list of regular and occasional work to carry most of these in stock. It may have very little occasion to order special articles not regularly carried in stock. A factory which does a jobbing business, on the other hand, will purchase a great deal of its raw material specially for particular jobs and may carry very little standard stock. All of which indicates that the purchasing and stores system installed in any plant should be adapted to its requirements, not merely copied.

The airplane and engine building industries call for the

carrying in stock of large quantities of small parts and materials. It is quite possible that, with further standardization, the number of these items may be considerably reduced, but this is not the whole story. Undoubtedly, the stock room shelves of most such plants will be found carrying many kinds and considerable quantities of articles now seldom used, or quite obsolete, as well as those which are in active demand. The retention of such life stocks is exceedingly important.

Must Control Special Buying

These industries also call for the frequent purchasing of new and special materials. This will continue, through the period of development and growth, probably for some time to come. This special purchasing must be so controlled as not to add to the volume of dead stock on the shelves, but cannot be done away with. In designing systems for these industries, we must, therefore, provide for both of these functions to a considerable degree. Although they interlock closely at certain points, the functions of purchasing and stock-keeping are quite distinct, and will be considered separately. It will be convenient to take up stockroom methods first.

If we make a tour of inspection through any plant in these lines we shall find materials in great variety, but classifiable under certain main heads, such as Sheet and Strip Metals, Bar Stocks, Irregular Rolled Sections, Tubes, Wire and Cable, Bolts and Screws, Nuts, Washers, Nails, Tacks, Rivets, Pins, Cotter's, Pliers, Gears, Cones, Gears, Meters, Pumps, Valves, Locomotives, Oil, Lubricants, etc., Pipe and Fittings, Miscellaneous Supplies, Electrical Supplies, Instruments and Specimens; Lumber; Sawmills and Miscellaneous Supplies.

Under each of these are a number of subheads which, in turn, may be further subdivided according to type, size, quantity, etc., until we come to the individual parts and varieties. Thus, under the heading "Bolts and Screws," we have a list, "Cap Screws, Fine Thread, S & A Standard," under that a subhead, "Hex Head," under that, for instance, a size $\frac{1}{2}$ in. x 2 in., and finally, every material, whether an iron, steel or brass, is listed as "Steel," "Iron," "Brass," "Aluminum," etc.

To specify such an article unambiguously, it is necessary to designate all these things, that:

Cap Screw, S & A, Fine Thread, Hex Head, $\frac{1}{2}$ in. x 2, Hot Treated, 14-280 Steel.

The designation is longer than the article. Here lies a source of confusion and error. If the designation be left to the draftsman who calls for it on the drawing, or to the mechanic who writes out a requisition, he will be apt either to leave out some of these details, or to call one of them by the wrong name. Thus, he may call it a

"bolt" or a "machine screw," which are quite different articles of different proportions, properties, and uses. This difficulty is not so great or less degree in the case of almost every kind of part or material that may be required, or kept in stock.

Calling a thing by its right name is something that can't be done with any certainty. In such a case, then, there will be several hundred classes and sub-classes of materials, such as from two or three to a hundred or more possible sizes, and with a hundred or so materials, qualities, and finishes represented. The total number of items of articles will run into many thousands. No one man is likely to know and remember the properties of more than a few of these classes. Hence the necessity for hand books, tables of standards, drawings of standard parts, etc.

But even when these standards have been provided it is necessary to tell which one is wanted, and to write as full designation on the drawings, specifications, and orders. Such names, as in the example above, are long and cumbersome. They will be abbreviated, and how?

Another opportunity for standardization and uniformity. The only way to be sure that parts called for and used will be the ones intended, is to give every standard part, or article, a definite number or symbol by which, rather than by its name, it may always be known and called for.

The problem is to assign one to groups of numbers or symbols to represent as concisely a list of kinds, varieties, and sizes. As in the case of drawing numbers and part numbers discussed in an earlier article, there are several plans which might be used. In the former case, the comprehensive plan and the classified plan were considered, and each was found to have certain advantages. Either might be used in the present case. In fact, the part numbers, of whatever type, will themselves be the stock numbers of all articles classified in the part number system. But there

will be a great variety of materials not covered by this system, and these must be provided for. They are generally new materials and standardization applies, that can be bought in the open market. Saw sheets, tubes, bolts, screws, etc. These are sometimes termed "open materials."

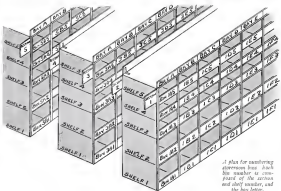
For open materials the straight consecutive plan is not very well adapted. There are too many kinds and sizes to be covered. If numbered consecutively as they happen to come along, they would be all mixed up—a hodge-podge. To reserve certain hundreds for certain kinds and varieties only for a great deal at advance planning, so that room enough will be provided for each, but not too much. It is merely a step toward the classified system.

Leave-Leaf Book Has Advantages

Another plan contemplates listing all these materials on pages of a leave-leaf book, a page to a kind, designating them by page and leaf number. The difficulties are partly, but not wholly removed. This is, however, a workable plan.

The best plan involves a thorough classification of materials, starting with headings similar to those listed at the beginning of this article, assigning numbers to the main kinds, letters to the sub-varieties and varieties, and numbers to the sizes. Thus, if in the case of a bar, bolts and screws of different sizes, number the varieties from 10 to 19, then Cap Screws S & A, Std. might be No. 13. If the type of cap screw be intended, then Hex Head might be "H." If metals alternate be intended and their varieties numbered, then 3014, 3020 Steel, 1020 Cold-rolled plate, might be designated "S 23." Here a Hex Head Cap Screw S & A Std., 1020 Steel, Cold-rolled Plate, of any size, would receive the symbol, "13 215 23," which is much less cumbersome than its name.

(Continued on page 1222)



It plan for numbering
drawings from book
has number to com-
parison of the articles
and their location,
and the key letter.

Aviation Country Clubs

*A Plan to Create a Nationwide Chain of Flying Clubs is Inaugurated
With the Organization of a Long Island Unit*

CONTRACTS for the erection of a clubhouse and hangars for a new flying club to be situated on Long Island, N. Y., will be let within the next few weeks. This club, which will be operated on a more elaborate scale than any of the existing aviation clubs and will compete favorably with the best golf and yacht clubs of the country, is the first unit of what is expected to be a nationwide chain of flying clubs of the same type.

The Long Island club is the first "Aviation Country Club." It was founded by those living in and near New York who are members of Aviation Country Clubs, Inc., a non-profit corporation incorporated under the laws of the State of New York to act as the parent body for the proposed chain of flying clubs. These clubs, according to the plan, will be located near the principal cities of the country and, it is expected, will do much toward popularizing aviation among those of the wealthier classes by providing a congenial atmosphere for their participation in flying as a sport.

A membership affidavit for forming the first unit of the chain, was obtained in the three months in which Aviation Country Clubs, Inc., has been in existence. In that time, also, applications for forming other units of the organization were received from Winchester County, N. Y., New Jersey, Newport, R. I., and Philadelphia, Pa. However, it is probable that all efforts will be concentrated at first on the Westchester and New Jersey clubs. It is hoped by the backers of the movement that these two units will be in operation by spring or early summer.

Each Club to Have Private Field

Each unit in the entire chain will have a private flying field with all the necessary equipment. There will be hangars, machine shops, and storerooms. Each will maintain a fleet of planes for the use of its members, and a regular course of instruction to be provided for those who do not know how to fly. The planes will be used also to provide an aerial taxi service for members. Hangar space is to be furnished for the private planes owned by the members. Services of these and the club planes will be performed by expert mechanics in the employ of the club, just as the flight instruction will be conducted by pilot-instructors.

While flying will be the center of activities, the social end of club life is not to be neglected. Each of the individual flying clubs will have its own clubhouse, which it is planned will compare favorably in size and furnishings with the structures now in use by some of the best country clubs. Dinners, card parties, and other similar forms of amusement will be arranged. For the accommodation of the members, there will be a lounge, dining room, kitchen, office, first aid room, locker room, showers, bedrooms, a grill room, and card rooms in each club.

The relation of the national body to the individual clubs is much like that of the federal government of the United States in the various states. Each club will be a separate entity. It will select its own members, elect its own board of managers, and will control its own finances. At the same time, the affairs of the various clubs nationally will be under the general supervision and control of a National Advisory Committee, which is to be composed of the Board of Governors, elected by the entire membership, and a National Advisory Board, consisting of two members from each club.

Just as every state is a division of the United States, so will those desired to membership by the individual flying clubs become members of Aviation Country Clubs, Inc.



The ground floor plan of the model clubhouse designed by Warren Shephard Matthews.

There will be no local memberships. All memberships granted will be in the national body, but the members will govern the affairs of the individual clubs with which they are affiliated, in a manner similar to the way in which the residents of a certain state govern the affairs of that state.

The reason for the adoption of this system by the organizers of the movement is explained clearly in a club brochure.

"Flying, by virtue of its very freedom leaves the consciousness of short distances and jostled modes, takes on a far broader scope than the activities of the usual

social club—golf, tennis, or polo," the booklet says in part. "As an activity, it quickly becomes national and, by the same token, the formation of flying clubs logically must be considered from the national, rather than from the local viewpoint."

Membership in Aviation Country Clubs carries full membership privileges in all the flying clubs formed. The advantages of such membership are self-evident. For the cost of one club, a member has exclusive club and expert flying field facilities, practically at cost, in all cities where an Aviation Country Club is organized. While an aviation club could be successfully maintaining as a sort of social life, it would, without direct association with similar clubs, somewhat abnormally constrained and located at strategic points throughout the United States, (all but short of the idea)

Can Make Country Club Tour

"It will be but a short time before a member can make the 'Aviation Country Club Tour.' He can actually circle the United States in comfortable, easy 'hop' from club to club. He enjoys not merely the countries of each flying club, but actually a full and complete membership in every one. His itinerary planned, he finds himself at mythical landing the hospitable field of an Aviation Country Club. His plane is serviced. He spends a pleasant evening at the club, where perhaps there is a dance. In any event, sleeping rooms, lounges, a locker room, showers and a restaurant await him."

In a movement involving the formation of flying clubs throughout the country, the necessity for a central, representative national committee, is quite obvious. This committee, which will be known as the National Advisory Committee, will promote cohesion of thought and effort, assure a sound financial policy, keep a requisite degree of uniformity in the type and equipment of such clubs, and will lend its ear, on the problems of such a collective knowledge, experience, and ability to purchase."

The new flying club movement is receiving the support of many prominently identified with the aviation industry and others interested in the development of aviation. Aviation Country Clubs was incorporated by Sherman M. Partridge, president of Fairchild Airplane Mfg. Corp.; Charles L. Lawrence, president of Wright Aero-

nautical Corp.; James B. Taylor, president of Air Associates, Inc.; William B. Post, president, Pratt & Whitney Aircraft, Inc.; William A. Radcliffe, who is a director of several air transport lines; Robert Law, Jr., a director of the Stinson Hill Trust Co.; and Earl D. Osborn, publisher of Aviation.

These seven men form the first Board of Governors of Aviation Country Clubs, Inc. An organization com-



The second floor plan of the clubhouse designed as a model for the members erected by the individual units of Aviation Country Clubs, Inc.

mittee and a national membership committee have been formed for conducting the work of establishing the individual clubs. Mrs. Heth Nichols, who made the first long trip flight between New York and Miami, Darwin J. Adams, and John S. Kenyon are members of the organization committee. Miss Kayle Maxwell, George (Continued on page 1204)



A reproduction of a painting showing how the club house of a typical Aviation Country Club will appear.

Merchandising Airplanes

A Discussion of the Methods of Distributing and Selling Aircraft and the Necessity for a Highly Organized System

By H. LEE

*Secretary, American Aircraft Corp.,
Los Angeles, Calif.*

LIKE any other commodity, the airplane is subject to the general laws of merchandising. Each of the various plane manufacturers throughout the country is following some use of the usual methods of distribution. Some manufacturers sell direct to the consumer. This method usually is employed by those who have not reached sufficient production to be able to take care of wholesale buyers. Others appoint direct factory dealers, who are really salesmen of the factory. They carry little or no stock on hand, either of planes or parts, but take orders from a distributor. Lastly, there are the manufacturers, who have perfected their factory methods so that they obtain a large enough production to permit the appointment of distributors with large territorial provinces, within which they have patented selling rights. Under these distributors, there are dealers with definite selling territories, who in turn have salesmen to contact with the ultimate consumer.

The manufacturer, employing either of the first two methods, usually runs into difficulties when he reaches the point where he must have a widespread sale of his product in order to keep ahead of production. In a case like this, as a rule, he finds that he has set his retail price too low to enable him to give the distributors an adequate margin of profit. The result is obvious.

As first plans, the latter plan may seem to be expensive and cumbersome. In reality, it affords the most economical method of obtaining widespread distribution. The factory contracts with its distributors for a definite number of planes a year in advance, and one shipment is purchased and production scheduled accordingly. The distributor knows what deliveries he may expect each month, for a year ahead. Through his dealer organization, he can dispose of his quota, month by advance. Such a plan

not, gives the servicing of it after it has reached the consumer. Many a month-wide article has been a poor seller, simply because there was no one interested in seeing that the owner obtained the best possible results in its use. The "factory distributor-center" plan of airplane selling ensures a high standard of service. The factory, through quantity production methods, can have standard parts capable of being used on any one of its planes with-



Front quarter view of a Trans Air standard biplane equipped with a Warner "Scout" engine.

out reference to the serial number. The distributor can carry a stock of parts on hand, and be sure that they will be serviceable when required. The dealer can have his stock readily available for use as required and the owner can replace worn, or injured, parts without delay.

The importance of this feature of merchandising airplanes was brought out recently when the National Air Fair reached Los Angeles. A well-known plane came to the field of the American Aircraft Corp. for servicing. The rudder and one of the ailerons was damaged to such an extent, that replacement was necessary. Although the plane had a special "paint job," the new parts were installed, and were painted to match. As a result, the plane was able to leave on time. Another peculiar make of plane was delayed for several hours, because its tail steel shoe had worn out, and the local factory agent did not carry an adequate stock of parts.

Together with the merchandising plan, advertising campaigns are carried on by factory, distributors and dealers. Reaching the actual retail purchaser in selling airplanes is much the same as it is in other lines. Advertising brings in leads, which are followed up by personal sale of the salesmen. Showups of flying become familiar with the planes on which they are tested, and form a fruitful field for retail sales. Buyers will come to the airport seeking information. Others must be sought out, "cold turkey," as the salesmen say. The successful retail airplane salesman will use a combination of these various methods.

Two years ago, the average plane sold was the three-place open cockpit type. This plane could be equipped

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The Slate Dirigible

*An Experimental All-Metal Airship With the "Egg-Shell" Type Hull
Driven by a Steam Operated Blower in the Nose*

THIS short-hull, all-metal dirigible soon to be completed by the Slate Aircraft Corp., of Glendale, Calif., embodies several revolutionary departures from conventional lighter-than-air design, and construction. Thomas Benton Slate, who has developed a number of important inventions during the past 25 yrs., is the designer of this unusual ship. Power for this interesting experiment about to be tested, is provided by seven batteries of entirely new and simple design; propulsion is accomplished by an ordinary straight blade centrifugal blower mounted in the nose of the ship, and fuel can be carried without detracting from the gross payload capacity.

The "egg shell," or double arch type of hull construction, eliminates the interior frame necessary in present types of dirigibles. The gas-tight metal cover acts as the gas container as well as the frame of the ship. In this construction the strength of the hull is built into the cover itself. The cover is corrugated longitudinally to give it rigidity and these corrugations are spaced well the hull built in shape by crumple ribs placed at frequent intervals along the covers. Thus, a construction light in weight but very strong in attack, permitting the expansion and contraction of the metal without developing stresses, and affording a fire and lightning proof gas container.

The first ship of the all-metal hull type is 212 ft. long and 36 ft. at the largest diameter. It has a total volume of 450,000 cu. ft. with a total lift of approx-



A view of the nose of the Slate all-metal dirigible, which is carrying no payload.

imately 21,000 lb. and a payload of 2,000 lb., when using hydrogen as a lifting medium. More than thirty-three per cent of its gross lift is used for payload.

Steam power through turbines gives a most dependable form of power that is relatively silent, and permits

continuous operation day and night for over fifteen months. It is unaffected by climate and temperature variations and is used to heat the cabin when required. The one generating plant consisting of a high pressure, flash type boiler made up in two to four units, with condenser using hot five gallons of distilled water to generate 500 hp.

The newly developed steam turbine adds considerable power while reducing the weight per horsepower to slightly over 3 lb. This includes all weights of boilers



Thomas B. Slate, designer and builder of the new all-metal dirigible.

turbines and gearing. The power plant is divided into seven units, there being that many turbines of varying sizes. One of 400 hp is directly connected to the blower in use of ship. Steam for this is paid to it from a boiler in the cabin. Two auxiliary power units are mounted, one on each side of forward and of cabin. These turbines will develop 40 hp each and will be directly connected to an ordinary airplane propeller. These are primarily to offset the pressure resistance of the cabin structure to the ship's action. But the turbines are left reversible by merely opening the steam from the opposite direction and these propellers can be used to stop the forward motion of ship or assist in turning and holding ship in position while it is loaded or unloaded of passengers and cargo. One exhaust turbine of about 8 hp is used to generate current for lights (transmitting and to (Continued on page 1190)



Front quarter view of a Warner Scout, powered with a Warner "Scout" engine.

enables the manufacturer to use the best production methods possible, thus reducing factory costs. The distributor and dealer, by selling in large quantities, can reduce their selling costs, and so the consumer in the end is able to get better merchandise at the lowest price.

Hand in hand, with the selling of any mechanical prod-

Development of Aircraft Propellers

By LIEUT. COLONEL C. H. HAWLEY, U. S. N.
Bureau of Aeronautics

BEFORE the first successful flight of the Wright brothers in 1903, various mathematicians speculated on the proposition that an air propeller was analogous to a canoe propeller. There were two schools of thought at first time, one of which claimed that if proper corrections were made for the difference of density between air and water that marine practice in propeller design would apply equally well to air propellers, the other school of thought maintained that air being compressible, and having low density, and being subject to thermodynamic changes made it necessary that an entirely new theory of propeller design be produced. The air propeller first used by the Wright brothers in 1903 followed closely the marine theory but was modified to some extent to fit the then existing aeroidal theory. It was made of a light luanze covered with canvas.

From this humble beginning the air propellers of the next six years were made largely on the basis of trial and error. Meanwhile a French engineer named Prandtl was developing the theory that any one cross section of a propeller blade could be considered as an aerofoil section operating under certain conditions of air flow and that the summation of the effect of each section along the blade would give the total effect. On tests of various models it was found that his theory did not at all times fit the case, that there were still some unknown variables that entered into the performance. From consideration of these results an alternative propeller theory was put forward by R. E. Froude, based on his research work on marine models in the towing basin in

place, just how a propeller acts, the Darcwells or blade element theory and the momentum theory. In this connection credit is to be given to Sir Lanchester for independently expanding the blade element theory in his "Aerodynamics" (published in 1907, as "Theoretical Aeronautics") was not published until 1909. Further tests on actual propellers and models showed that neither of these



A view of the Standard Shark propeller used on a Waco 10 powered with a Wright "Whiteland" engine.

theorists exactly fitted the case, so an attempt was made to combine them so that theory would fit the test results. In combining these theories it was found that both were fundamentally sound but that the assumptions on which each was based did not accord with actual conditions. It was found that the air acquired an increase of velocity ahead of the propeller which is known as the inflow velocity, that further the inflow velocity was not uniform over the propeller disc and that a certain rotational velocity was given to the air stream. With these modifications of translational and rotational inflow velocities applied to the "Blade Element Theory," a method for designing an aircraft propeller was developed which is the one in use today. The problem of actual design, however, is not so simple as it appears, as experience and engineering judgment must be used to properly qualify the blade element method.

During the war a large amount of air propeller designing was done by hand and guess. The method in use at that time was to design three or four wooden propellers for a particular new airplane and to put into quantity production the propeller which gave the best performance for that type of aircraft. The test results of these best propellers were analyzed, curves were plotted

(Continued on page 1290)

The "Kitty Hawk"

A Three Passenger Open Biplane Powered With a Ryan Siemens Engine
Cruises at 90 M.P.H. and Lands at 40 M.P.H.

PRODUCTION is to be increased in the near future on the "Kitty Hawk" biplane, manufactured by the Boardman Aircraft Corp., at Hedgesville, R. I. The first test of six planes has been completed and it has been found necessary to increase the rate in order to meet the demand. The Kitty Hawk is a three place, open cockpit biplane of conventional design, powered with a six-cylinder Ryan Siemens radial air-cooled engine developing 96 hp. at 1750 r.p.m. Other power plants may be installed by a simple modification of the cowling and engine mount, which can easily and quickly be detached by the removal of several bolts.

Engineering work on the Kitty Hawk was started in November, 1937, by Allen P. Boardman, designer of the plane. Structural designing and stress analysis were handled by E. T. Kirt and J. E. Saunders of the engineering department of the Corporation. The first plane was not flown in May, 1938. The plane being designed for a radial engine presents a concentration of weights near the center of gravity which contributes to the maneuverability. Variations in pay load cause only slight changes in the position of the center of gravity.

The Kitty Hawk has a wing span of 28 ft., an overall length of 21 ft. 11 in., and an overall height of 8 ft. 6 1/2 in. The weight empty is 1,115 lb. and the gross weight 1,868 lb. It has a high speed of 112 m.p.h., a cruise

speed of 90 m.p.h. and a landing speed of 40 m.p.h. The rate of climb is 600 ft. per min. and the cruising range is 500 mi. with a gasoline capacity of 87.5 gal.

In construction the plane conforms to new production practices, having wood wings and a fuselage of welded steel tubing. Instead of the usual chrome molybdenum used in the fuselage structure, mild carbon 1025 is used because of its good welding characteristics. This practically eliminates any possibility of using stock of inferior quality for field repairs. The fuselage is of Pratt truss construction with a maximum of reinforcement at welded joints. Chrome molybdenum steel tubing is used for landing gear and tail struts.

The U. S. A. 27 sized section is used and the wings are of equal span and rectangular in plan form. Rooted spars and Warren truss ribs with glass and milled plywood panels are used in the wing structure. As in the case of the wings, ailerons are constructed of wood and covered with fabric. Both upper and lower wings have ailerons which are interchangeable and there is practically no gap between their leading edges and the surface of the wing where they are hinged. This is accomplished by a duralumin fairing on the wings and a cylindrical dasherbar fitting on the back of each aileron. All control wood and metal parts are laminated before covering. By

(Continued on page 1292)



A Hamilton metal propeller in use on a "Whiteland" powered plane. The spinner completely fills the hub.

England. This theory assumes that the propeller is replaced by the equivalent to a spiral kind of disc moving at a velocity V relative to the air and having some device for imparting its revolution to the air passing through the propeller disc. Then considering the mass of air being moved it was deduced that thrust equals rate of change of momentum. This alternative theory has been called the "momentum theory."

Thus, there existed in 1906, two logical theories ex-



Front quarter view of the "Kitty Hawk" biplane equipped with a Ryan Siemens engine.

THE BUYER'S LOG BOOK

Reliance Tachometer

A TACHOMETER specially designed for aircraft engine use is included in the instrument products manufactured by the Reliance Instrument Co., Cambridge, Mass. This tachometer, designated Model F, is graduated from 200 to 3400 r.p.m. and furnished with internal gear or for direct drive on 14 different types. Instruments having three relays of 10, 15, and 15 to 1 are available.

The flexible shunting used with Reliance tachometers is made up of 17 strands of brass wire wound and re-wound in compact form and is positive in action. Whichever standard fabric cutting type or U. S. Air Service standard fittings at the instrument end and right angle adapter with connection at engine end, machined U. S. Air Corps standard, can be supplied according to the requirements of the purchaser.

Centrifugal force, operating through the medium of an evenly balanced three-rotor governor, is the working principle used in Reliance tachometers. This governor controls the movement of the indicator in both directions over the dial, is constant in operation and responds instantly to the slightest variation in speed with smooth action of the indicator. The mechanism is simple and an automatic coupling eliminates any possibility of trouble or of locking of parts when connecting the flexible shaft or other driving member.

Reliance tachometers are also supplied in panels with other instruments.

Le Blond Lathes

A COMPLETE line of lathes as well as a number of attachments for them are included in the products of the R. E. LeBlond Machine Tool Co. of Cincinnati, O. The lathes are of rigid design and rugged construction and have a maximum of working parts and controlling levers. All parts are reinforced in yet still to standard gauges and capacities and each machine must pass a rigid inspection before it is shipped from the factory.

Several models and sizes of heavy duty gear head and cone driven engine lathes are included and turret lathes of the geared lead or cone type are also available. The various types of crankshaft lathes produced by the



One of the special crankshaft lathes manufactured by the Le Blond Company.

company are of special interest to the engine manufacturer. The company also is in a position to furnish supplementary equipment for the complete turning operation on crankshafts. Portable lathes of various types are also made by the firm.

Friez Weather Equipment

TWO SETS of complete weather equipment for airports are included in the products of John P. Friez & Sons, Baltimore, Md. Either of these sets, designated Equipment No. 1 and No. 2, enable the airport operator to make accurate observations and records of all meteorological conditions.

Equipment No. 1 is designed for large airports and consists of a complete set of instruments which permit visual observation of all local weather conditions and records these on charts. After a short experience with weather graphs, the operator is enabled to interpret known conditions with a high degree of accuracy. Changes in direction and velocity of wind are recorded graphically on a ruled strip of paper and these conditions are also recorded on charts which may be placed at various parts of the field. Graphical records are also made of barometric pressure, humidity, temperature and rainfall and so check conditions a primary barometer, a sling psychrometer, a maximum and minimum thermometer and a standard anemometer thermometer are added.

Equipment No. 2 is intended for use at the average airport. It permits visual observation of all local conditions and records graphically barometric pressure and temperature. This equipment is relatively low in cost and may be used to advantage at airports where the more complete equipment is not required.

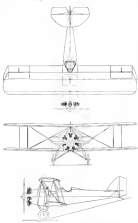
Right Angle Drill

THE MIDWAY close quarter right angle drill, manufactured by Charles A. Kott, Rochester, N. Y., fills a definite need in the aircraft factory or repair shop. By its use holes may be drilled in narrow spaces, or out of the way corners or any place where there is one inch of space. The Midway drill has one chuck and 6 ft. of 3/8 in. flexible shafting. It is designed to be used in connection with any 3/4 in. electric drill. The operating end is 3/4 in. wide and will drill holes up to 3/4 in. diameter in metal or wood in a corner 3/4 in. by 3/4 in. in size. Other models are made to work as spacers up to 12 in.

The "Kitty Hawk"

(Continued from page 1191)

synthetic and cable struts are constructed of stainless tubing and double swivel joints to rods are used on the external bracing. Wing fittings are of 1035 steel sheet



Plan, elevation and profile drawings of the new "Kitty Hawk" three-passenger, open cockpit biplane.

bolted to the spars in such a way as to offer a continuous resistance to the wind. Access to the forward or passengers' cockpit is gained through a door at the left side of the fuselage and the cockpit is sufficiently large to permit the removal of the

positive tank without disturbing any part of the plane. All fuel is carried in the fuselage tank which has a total capacity of 37 1/2 gal. The tank is constructed of welded aluminum with a horizontal baffle plate forming two sections; consequently, the upper division being a 70 gal. gravity tank. The fuel tank is supported by steel straps attached to the fuselage members. A hand pump is provided in the rear cockpit for emergency use and a gauge for the main tank is placed on the instrument panel. There is also a sight gauge in the filler cap of the gravity tank. Forward of the fuel tank and above the engine is located a welded aluminum oil tank having a capacity of three gallons.

An Elgin instrument panel installed in the rear cockpit consists of altimeter, tachometer, oil pressure and temperature gauges, engine gauge and fuel gauge all shown in a single unit. Throttle controls are provided in both cockpits and dual shock and rubber pedal control may be installed when the plane is to be used for instruction.

Landing gear is of the split type and has a travel of 7 ft. 4 in. It is not assumed to be easily removable for repair or replacement of parts. The axle is welded to the lower strut eliminating structural stresses that would occur in a bent axle. Circular rubber discs slipped over the lower ends of the fuselage struts which telescope into short lengths of rubber at the bottom, are used to absorb the landing shock. Discs can be easily added or removed as desired.

All engine parts are constructed of welded steel tubing, laminated and covered with fabric. Both cylinders are made up on a common torque tube with the horns attached in the middle of the tube and inside of the fuselage. The stabilizer is in one piece and is adjustable through a range of 2 deg. negative to 4 deg. positive. Adjustment can be made from the rear cockpit while the plane is in flight; the mechanism for this consisting of a push pull rod actuated by a lever in the cockpit.

Stabilizer and fin are braced by double air rods from the fuselage to the stabilizer spar and angle rods from the stabilizer spar to the fin. The diagonal spar of the fin is bolted to the fuselage in such a way as to be adjustable. Altimeter and vacuum are actuated by means of push pull rods and the radiator by means of cables. The engine plane is of 11 regged construction and all parts subjected to greatest wear are made singly large. Load factors and other specifications are in accord with Department of Commerce requirements.

Specifications furnished by the manufacturer are as follows:

Length overall	21 ft. 11 in.
Wing overall	8 ft. 6 1/2 in.
Wing span	11 ft. 5 in.
Span	28 ft.
Chord	4 ft. 6 in.
Total wing area	234.4 sq. ft.
Scalability area	16.39 sq. ft.
Elevator area	9.25 sq. ft.
Fus area	4.54 sq. ft.
Altimeter area	22.3 sq. ft.
Radiator area	8.35 sq. ft.
Wing empty	3,125 lb.
Gross weight	1,288 lb.
Power plant	96 hp. Ryan Standard 7
Wing loading	8.52 lb. per sq. ft.
Power loading	19.65 lb. per hp.
High speed	110 m.p.h.
Cruising speed	90 m.p.h.
Landing speed	40 m.p.h.
Grossly capacity	37 1/2 gal.
Oil capacity	3 gal.
Range at cruising speed	500 mi.

Vellumoid Sheet Packing

SHEET PACKING made especially for gasoline, oil, and crude distillate connections is being manufactured by the Vellumoid Co., Worcester, Mass. Vellumoid, packing is a strong synthetic sheet, chemically treated, and contains no rubber or rubber substitutes. It conforms all of the characteristics needed in a gasket material for this type of work.

Vellumoid is furnished in seven standard and two special thicknesses in rolls and sheets. The rolls are 36 in. wide and the sheets 36 in. by 36 in. For users purchasing to purchase their gaskets ready cut according to blue prints or samples, the company operates cutting plants at Worcester and at its Detroit branch.

Long life and high tensile strength are characteristic of Vellumoid and so alcohols is required to be used in applying it. This product can also be used in air, water, gasoline, oil and crude distillate flange connections where temperatures do not exceed 300 deg. F. It also may be used in work with a large number of organic liquids and solvents, in the resistance of particularly difficult liquids such as carbon tetrachloride and for low temperature work such as the liquefaction of air in the manufacture of oxygen and the rare gases including helium.

Development of Aircraft Propellers

(Continued from page 1196)

ed and the empirical constants obtained for making the correct assumptions for use of the blade element theory. These results, from an English point of view, are elaborately given in "The Design of Screw Propellers" by Henry C. Watts, published in 1920. The methods described by Henry C. Watts did not meet the full requirements of the American propeller designer. The American designers preferred to view the complete propeller whenever possible and not non-dimensional coefficients of performance in order to predict the performance.

In order to satisfy the demands of these designers, experimental research on propellers was conducted by the National Advisory Committee for Aeronautics, by W. F. Durand and E. P. Lesley. The results of their work

remains varies as a function of the speed of revolution. The power absorbed varies proportionally. The speed of revolution of any particular propeller will, therefore, be determined to a large extent by the power available to turn it. On the other hand each different type of engine develops its power most efficiently at some definite speed of revolution, depending on the type of engine. The propeller, in order to be economical a practical answer, must be so designed that the torque caused by its resistance at this speed just equals the torque which the engine can exert to turn it. If the torque required by the propeller be either greater or less than the torque available the propeller will run slower or faster respectively until the necessary equality of torque is obtained. If this were all, the problem would be simple, but account must be taken of the fact that power required to turn the propeller depends not only on the speed of revolution but on the air speed of the craft on which it is used. In other words, each combination of engine and aircraft will require its own particular design or changes made to already existing designs in order that the engine will have the desired speed of rotation when operated at the speed of the plane.

Now, independently of this long-range requirement on given propeller has its maximum efficiency at a given ratio of air speed to tip speed of the propeller. It is, therefore, required that when the engine has its required $r.p.m.$ when the plane is moving forward at its maximum speed that the propeller shall be operating under the conditions that cause its maximum efficiency. For that reason that engine at lower than maximum speed it is desirable that the propeller maximum efficiency occurs at cruising speed in order that fuel consumption will be low. In high speed fighting planes it is desirable to have maximum efficiency at the maximum speed. So it is seen that the type of service required from a plane governs to some extent the propeller used.

In addition to the previous requirements that the propeller must fit the engine and plane and have as high an efficiency as can be obtained, it must be safe and reliable



A Hirth-Hess propeller used on a Fokker-Cessna engine in a Waco 30 biplane.

as can be obtained. It must be safe and reliable against structural failures. The propeller is subjected to severe stress due to centrifugal force, upon which stress is superimposed the bending moment due to the thrust which acts similar to a load on a cantilever beam. These two main stresses are further complicated by the fact that there is a transient stress in the blade due to the fact that the center of gravity may not coincide with the center of pressure and not the same point. Other causes of stress in a propeller blade are bending moment due to torque and gyroscopic stresses.

In order to provide enough material to withstand these stresses the propeller designer is confronted with the problem that increase of cross sectional area or moment

of inertia alone is not sufficient, for centrifugal force is increased by the addition of material. The distribution of material in a blade must be such that each section will be aerodynamically as good as possible, yet still have sufficient material properly distributed to make it sufficiently strong, in the several problems in propeller design noted above 1923 nearly all propellers were made of wood. Up until that time the proper wood, properly put together, was the best material available. The availability of a material for propeller manufacture depends largely on the strength/density ratio, and various experiments have been made to determine the best material to use. The most promising experiments prior to 1923 were the use of a steel covering over a wooden laminar, and later, the use of aluminum and aluminum alloys. Hollow steel blades attached along the trailing edges showed promise, but were not put into service until the steel of manufacture held in for this attached into quantity production. However, "Mitsubishi," a special process used as a substitute, proved successful and is used today for certain types of propellers. In 1923 the first "blat" type of propeller came into use. It was made of a slab of rolled aluminum alloy and was twisted to the desired pitch. This type was later changed, for reasons of strength, to the "Rad" type which somewhat resembles a wooden propeller (described in detail).

Until about 1924 all aircraft propellers were of the fixed pitch type. That is, it was impossible except in a specially equipped shop to change the angles of the blades to fit new conditions of airspeed or engine speed. The detachable blade type was the result of this restriction. This type consists of a steel hub into which are fitted the detachable blades. The blades can be set on a place table to any angle desired. From a standpoint of performance and cost this type has come into wide use in the Army, Navy, and commercial fields. A given design of blade will fit a larger number of conditions of flight and hence does not have to be changed greatly to demand, which reduces their cost. The detachable blade propeller under the trade name of "225" has been used in the Army, Navy, and commercial fields. This material has a high strength density ratio, can be forged and heat treated.

Detachable Blade Type Has Many Advantages

The advantages of the detachable blade type of propeller are numerous and mainly that the same design of blade used in two and three blade combinations, together with small changes in diameter give virtually several families of propellers. Experience shows that a detachable blade designed for minimum pitch, but in use as the high pitch operates at a lower effective pitch, that the performance is better. In effect the lower setting gives a propeller of non-uniform pitch, so it is as if the pitch of the blade fitting the actual air speed had been changed. The detachable blade propeller, when used with the modern air-cooled engines give better results than a uniform pitch. However, for best results the setting cannot be too far above or below the designed angle as the extreme cases cause serious engine wear. Working at either too high an angle of attack while at the other extreme some serious engine wear may have negative angles of attack. Further advantage can be taken of the adjustable pitch feature in that a better design and take-off can be attained by increasing the setting. The propeller can be set in two degrees from the low pitch. The propeller, for example, is set to give its maximum efficiency at the maximum speed of the plane. This setting in the example will be called the normal setting. Now if this setting is reduced, the blade will be set at a lower angle of attack, the propeller is then "lower" or "low" at full throttle. This is a dangerous practice unless the limiting $r.p.m.$ of engine and propeller are known. However, this at

often does to get off with a heavy load and then throttling down when in the air.

Another advantage of the adjustable pitch type is that in an emergency due to shortage of propeller blades the plane can be kept in the air by using a larger diameter blade and cutting it off in the correct diameter and setting it so as to give the required $r.p.m.$ It is not unusual.



An order of Curtiss-Robt type propeller assembly alignment from the factory.

this gives the best propeller possible but it is often resorted to instead of keeping the plane in the hangar waiting for the arrival of the correct blade.

Some research on the effect of high tip speeds on propeller performance was conducted by Dr. Stanton at the National Physical Laboratory in England during 1906 and 1907. Tests were carried out on aerobal sections at air speeds up to twice the velocity of sound. (The velocity of sound in air is currently from 1,080 to 1,325 ft. per sec., depending upon the temperature.) From the preliminary work it appears that the shape of the most efficient aerobal section for use at such speeds differs considerably from that suitable for the ordinary range of tip speeds—that is, speeds below 1,080 ft. per sec. Following this preliminary investigation, studies of model propellers (using H. A. P. 21A section) operating at various tip speeds were begun. The results of the study show that the loss of propeller efficiency begins to occur at a tip speed of about 700 ft. per sec. and that loss is not serious until a speed of 850 ft. per sec. is reached. Beyond tip speeds of 850 ft. per sec. there is a more rapid decline in propeller efficiency and this loss is greater as propellers with thick sections than on those with thin sections.

It can be seen from the contents of the preceding paragraph that in cases where the tip speed is too high, either a three or a four-bladed propeller with the resultant smaller diameter, or gearing down the propeller must be resorted to in order to obtain the best results.

With the development in the last few years toward increasing engine horsepower and speed of rotation, it is practically imperative that propellers be made of metal and that gearing will become more and more necessary as this development continues. With competition so keen in the commercial field of aviation and the demands for increased performance in the military branches of aviation, it is more and more imperative that the propeller operate at its highest efficiency yet be safe and reliable, and at the same time be of such construction to permit of



One Made and the hub of a Mitsui adjustable pitch propeller.

data on various families of propellers appear in N. A. C. reports and the coefficient for performance were published in 1925 N. A. C. A. Report No. 141. The results of this research are extremely useful but the fact that test coefficients apply to only geometrically similar propellers constrains a great limitation to the use of such coefficients. It must be realized also that coefficients based on model tests are not applicable to full scale propellers unless correction can be made to compensate for differences in tip speed and for boundary interactions, not included in model coefficients. In addition to this it must be realized that these models generally used the thick aerobal section used in the design of wooden propellers and that when the results do not agree with actual full scale type of the thin sectioned metal propeller in use today.

The National Advisory Committee for Aeronautics has just completed a large wind tunnel at Langley Field, Virginia, for the purpose of testing full scale propellers with the full wind tunnel and engine behind them. It is felt that this wind tunnel will give test results that can be applied directly to modern usage, yet these are to many variables that enter into aircraft propeller design that it is believed that considerable experience and engineering judgment must be used to know when and where various test data can be applied.

The Bureau of Aeronautics of the U. S. Navy desires and truly many experimental propellers each year, in order that it may be able to improve blade performance where possible; reduce fuel consumption and to lower propeller manufacturing costs. Both the Army and Navy design generally all of their own propellers, furnishing the contractor with a finished drawing with all dimensions. This method places the responsibility for the propeller performance squarely up to the Services.

Let us now in general terms describe the problem that are involved in aircraft propeller design. A rotating propeller offers a definite resistance to being rotated, and this

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Specifications

Wing Span	1,000 In.
Wing Area	16 sq. ft.
Wing Area	442 sq. ft.
Length	35 ft. 4 in.
Useful Load	2,000 lbs.
Seating Capacity	8 Passengers

Performance

High Speed (Max. Level)	121 m.p.h.
Cruising Speed	108 m.p.h.
Landing Speed	41 m.p.h.

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Engines	Two
Horsepower	411
Fuel Capacity	140 gals.
Oil Capacity	10 gals.

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Engine, Metal Propeller, Compass, Air Speed Indicator, Gyroscopic Lights, Telemeter, Altimeter, Clock, Five Air Vapors, Fuel, Oil Pressure, and Oil Temperature Gauges, Air Corps Standard Instrument and Fuel Valve, Exhaust Manifold, Cabin Heater.

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manufacture in quantity production at as low a cost as possible consistent with quality of the product.

The use of all propeller design should be safety, high performance, and economy which closely coincide with the general aim of all aircraft products.

The Slate Dirigible

(Continued from page 1389)

light the cabin. Another set of two of about 10 hp. are used to operate the belts for cargo elevators and one for the water-lift between boiler and condenser. Only 2 gal. of distilled water is consumed in the entire steam generating plant and but 1 gal. of water is consumed in every 3,000 m. of travel at approximately 100 m.p.h.

Two kinds of fuel are used, several tons of ordinary commercial gas and refined cycle oil. A partial vacuum is thus effected whereby the passenger fuel 300 lb. weight of the liquid fuel. This reduces the gross lift of ship from fuel weight and gives a balancing advantage that permits the ship to gain or lose altitude by burning one or the other fuel. Any desired altitude level can be maintained by burning an equal quantity of both to secure a balance of weight.

The new principle principle embodied in the Slate dirigible has been called the "air replacement" system. It involves the displacement of the air in front of the ship, the passing of the air stream to the rear and its replacement on the rear taper of the ship. This is accomplished by the centrifugal blower, which has a disc diameter of 36 in. and an operating speed of 4,000 to 5,000 r.p.m. The



In exterior view of the cabin of the Slate dirigible under construction.

air is sucked in from the area just ahead of the nose and thence back along the ship's surface. A partial vacuum is created ahead, reducing a suction on the ship. The air stream flowing back across the rear taper fills the space made by the ship's passage and builds up a positive pressure at the rear which drives the ship forward.

There is no vibration from the tail. The blower always has an even load pull and the ship stream travels at very high velocity averaging close to 300 m.p.h. and expanding in appreciable distance outward. This prevents the ship with a cushion of air from all forces of atmospheric conditions that would otherwise endanger the shell or affect perfect flying control. Day and absolute flying control is secured by the slip stream that is forced by

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THE BERLINER MONOPLANE.

A commercial and training plane ideally appointed for use by the private owner, has been designed by one of America's outstanding aeronautical engineers in collaboration with nationally known pilots. It is manufactured throughout from the highest grade of materials and built by skilled and seasoned airplane mechanics.

In service its clean lines, beauty and attractiveness of design prove again the adage that "Planes that look right, fly right!" Although far more stable than other ships of this size, it has the capacity to be demanded by the most daring pilots. The Berliner Monoplane gives maximum performance with minimum expenditures.

Every part of this monoplane has been designed so that it was the most important part of the ship, and has been engineered to ride in an emergency without an obvious inside control or adjustment. The graceful and efficient combination wing, sturdy chassis, sophisticated and beautiful and handy fittings combine to make this the most important monoplane offered in the world's market for 1938.

SPECIFICATIONS

Length overall, 31 feet 10 inches, height overall 8 feet 6 inches. Gross weight 3000 lbs. Area of wing and motor 227 sq. ft., weight empty 1870 lbs. (gross weight loaded, 2500 lbs., high speed, 150 mph., low speed, 180 mph., landing speed, 41 m.p.h., absolute ceiling, 10,000 feet.

Berliner Monoplane features are plentiful, including exceptional stability, easy access to passenger compartment, ease of taking, inspection and maintenance, noncombustible, particularly flameable motor and gas tank, covered side-flow exhaust, and highly efficient de-icing system which absorbs.

Berliner Monoplanes are being produced in quantity under Department of Commerce approved type certificate No. 10. An ample number of new 600-5 motors are available. The plane is built to take engine up to 200 HP.

Price With Curtiss GK-5 Engine, \$12,200. Fly-away Silver Field, Washington, D. C.

Handed dealer territory still open. Write!

BERLINER AIRCRAFT COMPANY
ALEXANDRIA VIRGINIA

the contour of the ship to pass over the tail control surfaces while the adjusting transpire to normal.

The effect of this positive packing control is that the ship can hold a position under its own power, directly over any desired spot. While this position is maintained passengers or freight can be taken on or discharged by the unique Slate elevator. The liquid fuel tank is lowered by cable and the ship is allowed to drift back enough to bring this tank cable at about a 5 deg. angle, then the elevator is operated up and down. The elevator will always travel on the under side of the guide line and regardless of the movement of ship, the elevator, always terminates at the spot where the fuel tank rests. This spot may be a building top, a field, the deck of an ocean steamer, or a point in the atmosphere.

Two accurate steam turbines power the loading and unloading elevator system. With the ship floating free it is in no danger from sudden shifting air currents and can rise or settle or shift from side to side, but is in no way affecting the elevator from continuous service. This activates the use of loading fields at moving rates.

Another feature is the combustion hallowcote. This is a gas and air tight cloth bag material inside the metal shell. In the lower portion air from the outside flows freely through an open passage and regulates the atmosphere pressure on inside of shell to same pressure as on outside, at all altitudes. This relieves the ship shell of any stress. The blower propulsion further relieves all driving loads so that as the ship increases speed there is only a very slight increase of skin friction from ship stream and it is this skin friction that is evenly distributed over every square inch of shell surface that propels the ship.

Passengers will have every modern accommodation for comfort including individual radio set phones. This will provide amusement and entertainment, also the historical data of country as it is passed over, or the receiving and sending of messages to any point while in flight.

A great safety factor to passengers and ship is provided by the fact that lifting gas is free inside the metal shell with no compartments and under constant pressure from the action of the hallowcote bag. If the shell were punctured and the gas escaping the ship would maintain its perfect balance and fly for 100 mi. or more before slowly settling to earth. And should the gas take fire it would not be at all dangerous.

Merchandising Airplanes

(Continued from page 1188)

with dual controls, permitting its use for instruction purposes. The front cockpit controls could be removed when desired. At that time, the average buyer was an expert operator.

With the steadily increasing number of private pilots, and the acceptance of the airplane as a means of rapid transportation by the public, the individual buyer may be almost anyone. Motion picture actors are buying and flying their own planes. Musicians, scientists, lawyers, and doctors are among those who are learning to fly. Those who have learned, are buying planes for their personal use.

In a country, so thoroughly converted to buying on contract as the United States it is only natural that the prospective buyers would want terms. Until recently, such was the scarcity. Gradually, however, the finance companies have come to recognize the advantage of handling airplane paper, and insurance companies have learned

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KINNEAR HANGAR DOORS

Experimenting

THERE is no class of people in the manufacturing or general business world who can better appreciate the cost of experimenting than those engaged in the aircraft industry and its allied lines.

It has taken many years of studios effort and costly experimenting to bring aircraft to its present position in the public eye. The planes had to be developed to a point where enough safety was appreciated to induce the public to become sufficiently interested to make use of them. Now they are rated as "common carriers."

We have been carrying on experiments in large doors for hangars and aviation buildings. Airport owners and operators, whether they be corporate, municipal, or private, have all been through costly experiments with various kinds of large doors. Surely, it is a costly experiment to put on an unnecessary door that does not operate quickly, easily, and economically. Hangar doors in particular must operate expeditiously when called upon, else valuable time is lost.

Our experimenting has been done. Full sized models were built, both hand and motor operated, tried out, rebuilt, and worked on until the "bugs" were eliminated. We offer you the completed door ready to use. You are relieved of costly experimenting to find something that will suit your needs. The Kinnear Hangar Door may be designed to suit any type of hangar or aviation building. It will operate expeditiously when called upon. The entire opening of a hangar may be cleared in a few minutes. A Kinnear engineer is ready to work out your problem.

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KINNEAR

ROLLING DOORS

that an airplane of approved design, flown by an experienced pilot, is not a highly perishable commodity. Today, it is possible for dealers operating under a strong distribution, to get satisfactory financing at a low carrying charge. Retail sales are bound to increase, when this practice becomes general.

The salesman, themselves, must be thoroughly familiar with the plane they are selling. It is not absolutely essential that they be able to fly alone, but it is highly desirable that they have sufficient dual flying experience to know something about flying. They should be able to talk airplanes and flyers intelligently. They must master the Department of Commerce Air Regulations and the Air Traffic Rules. They must learn operating costs, so that they may tell the prospect what it will cost him to fly a plane. They must be able further to translate the airplane language of the cost of operation to the



Front quarter view of a Cessna biplane, powered with 10 cylinder Aviacon engine

usual methods of quoting costs. Telling the layman, that it costs \$15 an hour to fly a plane, is well within his understanding, unless the salesman takes the trouble to show him that in an hour he will travel about 100 mi. and that 15 cents a mile is quite inexpensive for individual traveling.

There is no mystery in selling planes. No necessary is employed. It is a matter-of-fact, an selling automobile, clothing, or groceries. It takes plenty of hard work and determination, and an intelligent application of the uses of the airplane to the needs of the purchaser.

Many airplane merchants today, who would like to connect with a factory-direct-dealer organization, hesitate to do so because they feel that the commission in the sale of a single plane is too small, and that they can get more favorable discounts on a direct-from-factory-invoice. It is true that the discounts allowed by the manufacturers to their distributors are small, but even so, the dealer signing himself with a strong factory-direct-dealer organization has many advantages over his direct-from-factory-invoice dealer, even though the latter makes a larger commission on each sale. The problems of the factory are varied, and are chiefly those pertinent to the manufacture of planes. While the sales end is not neglected, it is not possible for the factory to give close personal attention to the needs of a wide range of dealers covering a wide territory. The dealer, under such an arrangement, is left more or less to his own devices. He plays a lone hand. In the end, he finds that his larger discount per plane is more than absorbed by his increased sales cost.

The distributor, on the other hand, is concerned with the selling of planes and plane service only. He is vitally interested in the success of every dealer under him. This salesman works with the dealers in their territories, and assist in closing business that might otherwise be lost. The combined advertising of the distributors and dealers, in any territory, has a strong influence on the buying public. The distributor knows the problems of the dealer in his particular section. As a result, he is able to give

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A masterpiece in the field, and it has to be. It is built to last, and it is built to give you the most enjoyment. It is a real beauty and is perfect for the man who wants a plane that will give him the most enjoyment. It is also the most popular model in our line.

Clayton & Lambert have been making planes for over 20 years. They are known for their quality and their ability to make planes that last. They are also known for their ability to make planes that are easy to fly. They are a real beauty and are perfect for the man who wants a plane that will give him the most enjoyment. It is also the most popular model in our line.

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Detroit, Michigan

AVIATION
October 12, 1928

membership in the club. A sound financial policy must reduce the maximum activity and investment features of these members who, through their purchase of proprietary shares, provide the greater part of the finances necessary for the establishment of the flying club.

"The equity of these memberships will be protected by the investment of the club funds in large acreage in close proximity to the principal cities of the United States together with the improvement of such acreage by the construction thereof of club buildings, flying fields, and so forth, sustained through the sale of all types of memberships, but vested entirely in the proprietary mem-



A sketch of the model clubhouse designed by Warren Shepard Matthews

bership shares. This affords an ever increasing monetary value to a proprietary member's equity, so that on exit a sale of his rights becomes advisable, or should such rights pass to his estate, his equity is more than adequately protected.

"Life members have all the privileges of the club for life, and are forever exempt from all dues.

"Active members have all the privileges of the members, but shall pay such dues as are from time to time decided upon by the local Board of Managers.

"The sons and daughters of members, between the ages of 16 and 21, may be elected to junior memberships in the club. The privileges and dues of such memberships will be decided upon from time to time by the local Board of Managers.

"The national Board of Governors may elect to non-resident membership persons living outside a radius of 50 mi. of any city where a club is established. Both the initiation fee and the dues of such memberships are handled by the National Treasurer to be used for the advancement of the club as a whole, and to provide a reserve fund to take care of contingencies."

The rapid establishment of Aviation Country Clubs throughout the country, it is believed, will be facilitated by obtaining a large non-resident membership. The non-resident members will act in co-operation with the national organization committee, and by this means can aid materially. An official publication is soon to be issued by the national body, which will keep the non-resident members informed as to the activities of the organization. The initiation fee, as set by the club is \$50, while the annual dues are \$10.

Warren Shepard Matthews, New York architect, has drawn up plans, which are intended to serve as a model for the clubhouses constructed by the individual clubs. A sketch of the two-story structure, designed by Mr. Matthews, and the plans of the first and second floors are reproduced. One of the features of the design is the plane-like shape, which will make the clubhouses easily recognized from the air.

Hack and Sigelman, Inc., air transport engineering firm of New York, has prepared an estimate of the investment required for establishing one of the individual clubs. This estimate is based on the construction of a clubhouse

AVIATION
October 12, 1928



National Air Race Winners
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Race No. 1—Class A, N. Y. to Los Angeles	won ALL
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Race No. 4—Class A, N. Y. to Los Angeles	" " "
Race No. 5—Class B, N. Y. to Los Angeles	" " "
Race No. 6—Closed Course Event No. 1	" " "
Race No. 7—Closed Course Event No. 2	" " "
Race No. 8—Closed Course Event No. 3	" " "
Race No. 9—Closed Course Event No. 4	" " "
Race No. 10—Closed Course Event No. 5	" " "

1—HASKELITE
won ALL but 1

HASKELITE won ALL	
Army Observation Race	" " "
First Pursuit Group Race	" " "
Two-Place Observation Race	" " "
Pursuit Pursuit-AE Race	" " "
Heavy Pursuit Race	" " "
VISSE System Race	" " "
Two-Place Group Race	" " "
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There is no usual load or size of open material, which cannot be given its own definite symbol in this plan. The great advantage of these symbols lies in their brevity and their absolute certainty. Stock rooms show small cards which showing the stock numbers of materials drawn. Material specifications must give the stock numbers of materials called for. A list prior of the specifications, being used as a material register (as described in an earlier article), the identification is complete. An illustration of the use of stock numbers constructed on this plan was shown in the reproduction of a specification, which appeared in two earlier numbers of this series, being those symbols under the heading "Stores Class and Number."

Method for Locating Items Important

We have now considered the means of identifying all items of standard stores. A question of importance, only secondary to that, is the means of locating them in the storeroom. It is not often practicable to arrange them in their class in strict stock number order. Of course, all bolts will generally be near together, with all screws very likely close by, but the majority of articles must be placed according to use, weight, and convenience of handling, rather than according to stock number. Often too, a small working stock of a given article will be in a convenient place while a larger reserve stock of bolts will be carried in a warehouse at a remote point. Or sometimes there may be two working stocks of the same thing in two departmental storerooms.

For any and all of these reasons there should be a card index of stock arranged by stock numbers, and showing the locations where all items are to be found. The stock lists must therefore be marked according to their location. A plan which has worked well is illustrated in the drawing. Each section is numbered, each bay is lettered, and each shelf is numbered, from the floor up. One bay number does not go beyond 25. This is marked on the location index card of the article in question.

While storerooms are now being located in most of their materials and soldiers have need to search the index, there are nearly always many little used items whose locations are forgotten. Sometimes they are quite lost, or covered up, and seldom indeed, have to be re-purchased to meet a sudden need, although they are in the storeroom all the time.

The location index is indispensable in large storerooms and is very desirable in all.

In the next article, which will appear in an early issue, Mr. Douglas discusses the form and use of the stock index and gives you from that in the subject of purchasing.

The Cleveland Airport

(continued from page 1183)

similar flights. For cross-country service, the rates are: Standard class, 30 cents per mile; Limited service, 40 cents; 40 cents; Curtiss C-40 powered planes, 30 cents.

The Stewart Airplane Co. is one of the newer organizations operating from the Cleveland Airport. It began operation on June 1. Complete new equipment has been provided. Since it began operation, the Stewart Co. has successfully made numerous long passenger flights to New York, Chicago, Detroit, Boston, and other large cities. For most of these trips, Stewart-DeVore planes are being used. Travel Air machines are being flown also. The aviation school recently opened by the company is



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ready has an enrollment of 23 students. A complete course in flying is offered. The company also is distributor for Bendix airplanes in the Cleveland district.

The officers of the company are: W. E. Kresser, president; Otto J. Lary, vice-president; Theodore E. Griffin, secretary; and E. H. Bushara, sales manager.

The Universal Air Lines recently began to move its equipment to the Cleveland field, and regular flight service is now being conducted.

No passengers are carried by the two lines of the National Air Transport, operating through the Cleveland airport. The carrying of air mail is their chief activity.



A representative of a ticket for one of the aerial tours conducted by Stinson Air Service, Inc., from the Cleveland Airport.

Two hangars are maintained, one of which supports on its roof part of the field lighting equipment. The Cleveland airport is a stop on the National Air Transport's trans-continental air mail line, and on the night Chicago line.

The presence of a large number of competing companies in the Cleveland Airport is one reason for the all-around high standard of efficiency, that has been rendered in the past. A large proportion of the flying equipment is new, but all of it is well kept up. Flying rates are much lower than those at transfer fields, where competition is not so keen.

The Cleveland Airport is operated by the city of Cleveland, as a strictly municipal project. A large area of level ground nearby has been acquired in anticipation of future



Thompson Aeronautical Corp. hangar at the Cleveland Municipal Airport.

growth. At present there is ample space available for the hangars and equipment for a great many private concerns. A few air line distances from Cleveland to other cities are as follows: Toledo, 52 mi.; Columbus, 132; Dayton, 172; Erie, 98; New York, 269; Cincinnati, 194; Grand Rapids, 270; Pittsburgh, 125; Louisville, 313; Syracuse, 198; Detroit, 127; Washington, 6; Buffalo, 58; Chicago, 234; Wheeling, 112; Akron, 30; Battle Creek, 225; Indianapolis, 275; Milwaukee, 298; St. Louis, 283; and Rochester, 223.

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SIDE SLIPS

By ROBERT R. OSBORN

Mr. R. H. D., Jr., who has just returned from leaving a ship out in the water in Los Angeles, brings a couple of wild tales with him. He said he was having some trouble along the way with his circled number and finally at Tucson, Arizona, it wouldn't start at all. After working three or four hours in the desert sun, which at midday might register 120 or 130 degrees, in an attempt to find the trouble, a local pilot finally solved the difficulty by explaining that they always had to cool their motors off with a gasoline blow torch before trying to start them. Then, later, they found they couldn't climb enough to get over the mountains at all, until the ship had been flown back to the sea field, so that he and his two passengers could change all of their accumulated other dollars into paper bills.

We saw the starts of the Trans-Continental races last year from Roosevelt Field, and had hoped to see these again this year, clearly because we were here missed nearly everything that was going on the first time. At least we were looking the other way when most of the items described in the following "Tribune" article were pulled off. Mr. J. J. H. of West Lafayette, Ind., sent on the clipping at the time for interpretation.

"The first plane, a Ford Astor, took off at 7 o'clock, its powerful 220-horsepower Wright Whirlwind providing a touch of true accelerating engine. It was exactly 7:15 when the last plane, a Waco powered by the same Wright Whirlwind, kicked start fire and started the same aerial path. Each plane had covered one minute halfway after the first. Not a single untoward incident had interrupted the two-minute intervals of the contestants of the starting motion. The red flag of the official starter, Captain Walter Bender, fell as rhythmically as yesterday when the twenty-five planes, all class B entries, shot off in perfect rotation."

Mr. H. W. R. of Chicago sends in the following clipping taken from the story of an airplane accident in "The World's Greatest Newspaper."

"He flew it far too quickly. Unfortunately he saw a green pasture, a stretch of ferns laid. Pulling back on the 'stick' he swung down over the field, and then, without warning, the race died. The plane was falling. The air dividing just the same."

Now in our country, when one pulls back on the stick and swings down, he takes that to be plenty of warning of what is about to take place.

Mr. "Acme" of New York sends in this note showing how completely surrounded the younger generation is getting to be:

"Was at the field a short time ago, and while there I noticed two young boys very carefully studying an airplane. 'Ah,' I thought, 'these boys are fully armed'—they have already learned to know planes (forward and backward). They have taken aviation for granted and have with their youthful egotism, mastered its principles. I passed to them to their discussion. . . . 'Say, Ed,' and the first, indicating one of the airplanes. 'Look! here—this wing is hinged to the back!'"



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Tulsa's Latest and Greatest Contribution to Aviation

As the "Oil Capital of the World"—home of every good oil company, and world headquarters for research in connection with the development and perfecting of aviation gasoline and motor oils—Tulsa has made fundamental contributions to the progress of aviation.

Now, however, comes her latest and greatest achievement in the field of aviation—the development of a safer engine, improved gasoline through soluble engine preservative, improved motor oils brought smooth operation. The SPARTAN Airplane brings enhanced security to the vehicle itself!

SPARTAN accessibility is not an empty boast but is a veritable fact. The SPARTAN is the most perfectly balanced ship yet developed. Its center of gravity is low and the load is carried directly upon it, with the result that it will sit on the ground in any position. It has been designed practically to zero. This, coupled with design that is thoroughly in accord with the principles of aerodynamics, has resulted in a stability

hitherto unequalled. If the controls are released in mid-air, regardless of the ship's position, it will tend to return automatically to a horizontal, straight ahead course and will fly until the pilot again assumes control.

Among the remarkable results of SPARTAN perfected design is the fact that the ship is "open cockpit." More than 100 expert pilots have used it from it with a full open, with power both on and off—without success. SPARTAN is also practically ash proof, at which it approaches the sailing point in slowly drops the nose and starts forward again.

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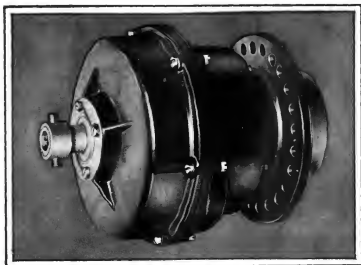


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